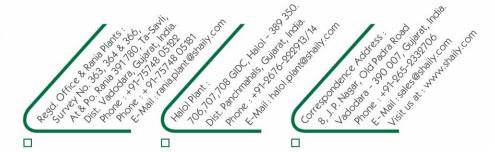




CIN # L51900GJ1980PLC065554



#### SEPL/SE/AUG/25-26 11<sup>th</sup> August 2025

The General Manager,
Corporate Relations/Listing
Department
BSE Limited
Floor 25 P. L. Towers

Floor 25, P.J. Towers, Dalal Street, Mumbai – 400 001

Scrip Code: 501423

The Manager,
Listing Department
National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block,

Bandra - Kurla Complex,

Bandra (E),

Mumbai – 400 051

**Scrip Code: SHAILY** 

Sub: Q1FY26 - Result Presentation

Ref: Regulation 30 of the SEBI Listing Regulations, 2015

Dear Sir,

In continuation to our letter dated 06<sup>th</sup> August 2025, regarding intimation of Earnings Call of the Company scheduled on Monday, 11<sup>th</sup> August 2025 at 05:00 p.m., to discuss the operational & financial performance of the Company for the quarter ended on 30<sup>th</sup> June 2025, kindly find enclosed herewith Q1FY26 Result Presentation of the Company.

A copy of the same is also available on our website www.shaily.com.

Thanking You.

Yours truly,

For Shaily Engineering Plastics Limited

Harish Punwani Company Secretary & Compliance Officer M. No. A 50950

Encl: a/a



## Safe Harbor



This presentation and the accompanying slides (the "Presentation"), which have been prepared by **Shaily Engineering Plastics Limited** (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.





**Key Performance Highlights** 

## Business Updates for Q1 FY26



Healthcare

19 injection moulding machines are under installation in response to customer demand, with completion expected by Q2 FY26

Installation of Plant & Machinery supplied by customer for the manufacture of

Eye Applicators under way

Contract signed for the Supply of Pens for GLP-1

Consumer

Order received for **mixed**material product

Awarded Business for

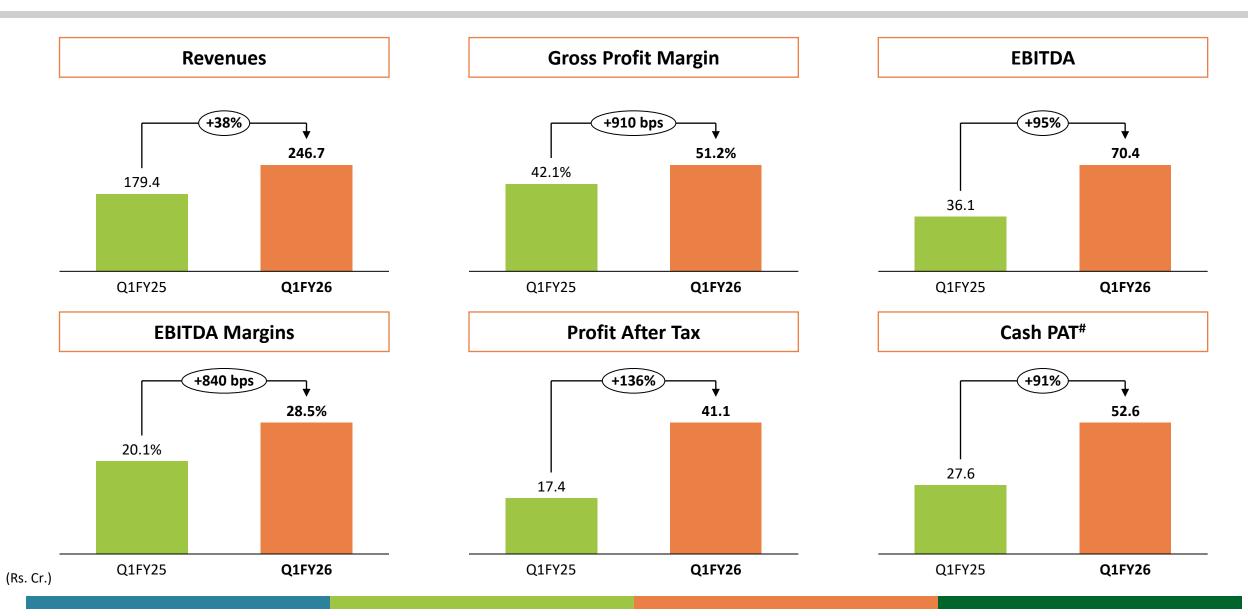
Male Accessories

from marquee FMCG

customer

# Key Financial Highlights - Q1FY26 (Consolidated\*)

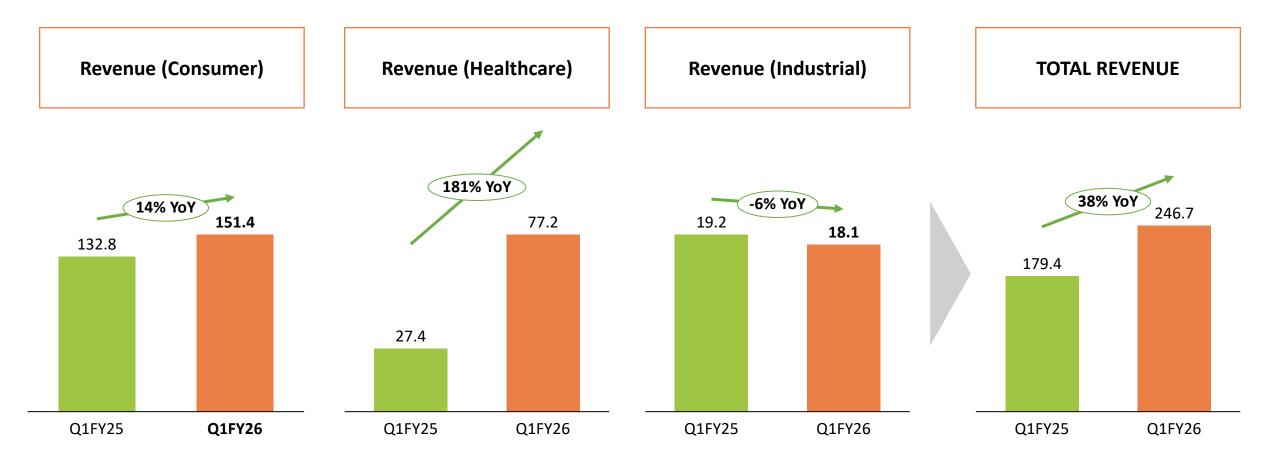




<sup>\*</sup>Cash PAT includes PAT & Depreciation

# Segment Wise Revenue Breakup

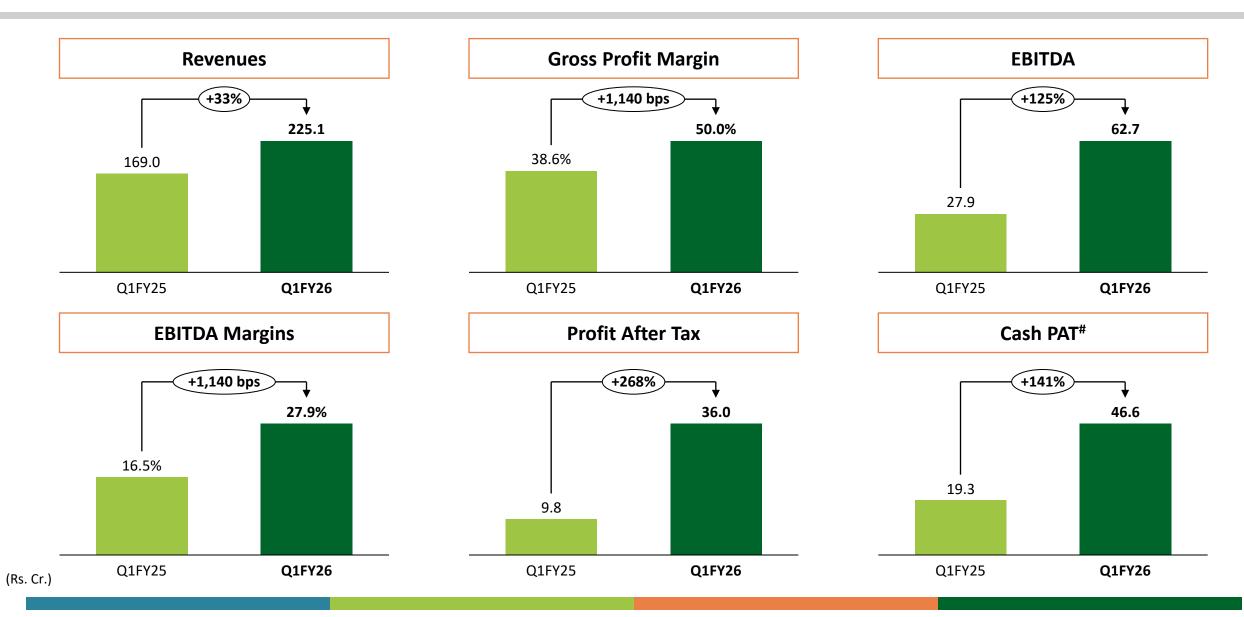




Improved traction in the healthcare segment has been the key driver for the overall growth of the business

# Key Financial Highlights - Q1FY26 (Standalone)



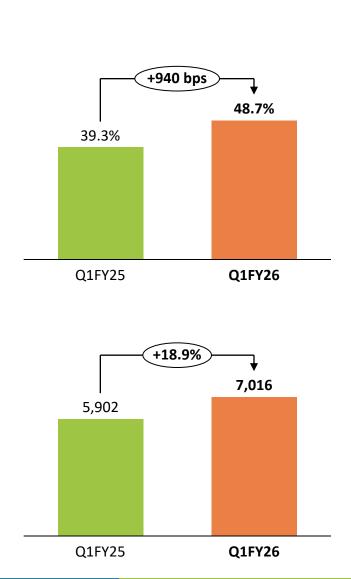


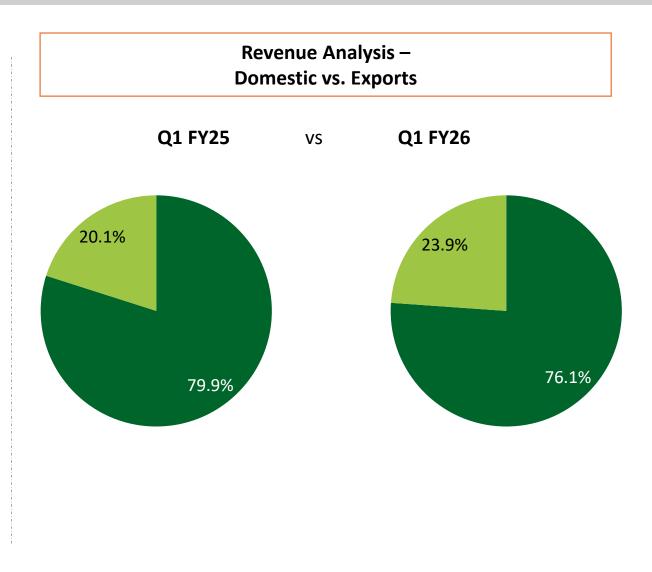
# Operational Trends



Machine Utilization Across Plants (%)

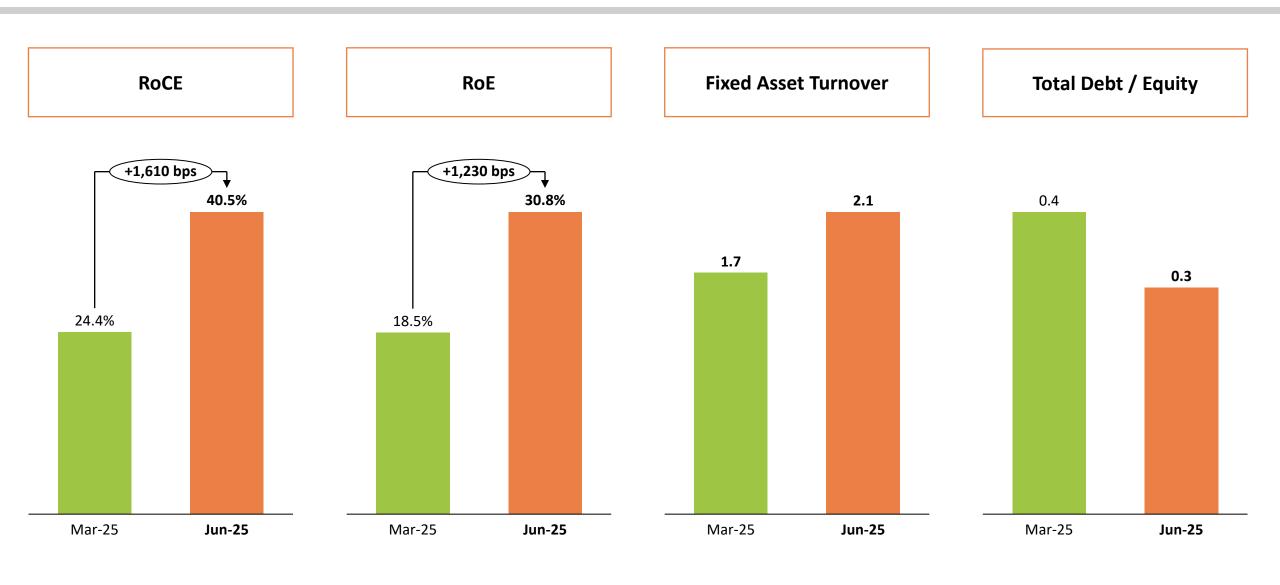
Volume of Polymers Processed (MT)





# Efficient Use of Capital





## Profit & Loss Statement



#### Consolidated

Particulars (Rs. Cr.)	Q1 FY26	Q1 FY25	YoY %
Revenue	246.7	179.4	+38%
Raw Material	120.5	103.9	
Employee Expenses	24.9	17.9	
Other Expenses*	33.0	22.2	
Other Income	2.1	0.7	
EBITDA	70.4	36.1	+95%
EBITDA Margin	28.5%	20.1%	
Depreciation	11.4	10.1	
Finance Cost	3.9	4.4	
PBT	55.1	21.6	+155%
PBT Margin	22.3%	12.1%	
Tax	14.0	4.2	
PAT	41.1	17.4	+136%
PAT Margin	16.7%	9.7%	
Cash PAT^	52.6	27.6	+91%
Cash PAT Margin	21.3%	15.4%	

### Standalone

Q1 FY26	Q1 FY25	YoY %
225.1	169.0	+33%
112.5	103.9	
20.6	17.7	
31.3	20.9	
2.1	1.4	
62.7	27.9	+125%
27.9%	16.5%	
10.6	9.6	
3.9	4.4	
48.3	14.0	+245%
21.4%	8.3%	
12.3	4.2	
36.0	9.8	+268%
16.0%	5.8%	
46.6	19.3	+141%
20.7%	11.4%	

<sup>\*</sup> Other Expenses include Power & Fuel costs

## About the Company



## **Enriching Lives Through Plastics**



Shaily Engineering Plastics Limited is India's largest exporter of plastics components. Established in 1987, the Company provides end-to-end solutions in plastic products and services, whilst delivering superior quality and value to all stakeholders.

The Company employs over 2,000+ employees and have over 200+ injection molding machines, with precise, high speed automated and robotic production lines.

Revenue\*
Rs. 787 Crores
FY 25

7 Facilities in Gujarat

6 for Plastic 1 for Steel Furniture Long-standing global relationships with marquee clients

200+
Injection moulding machines

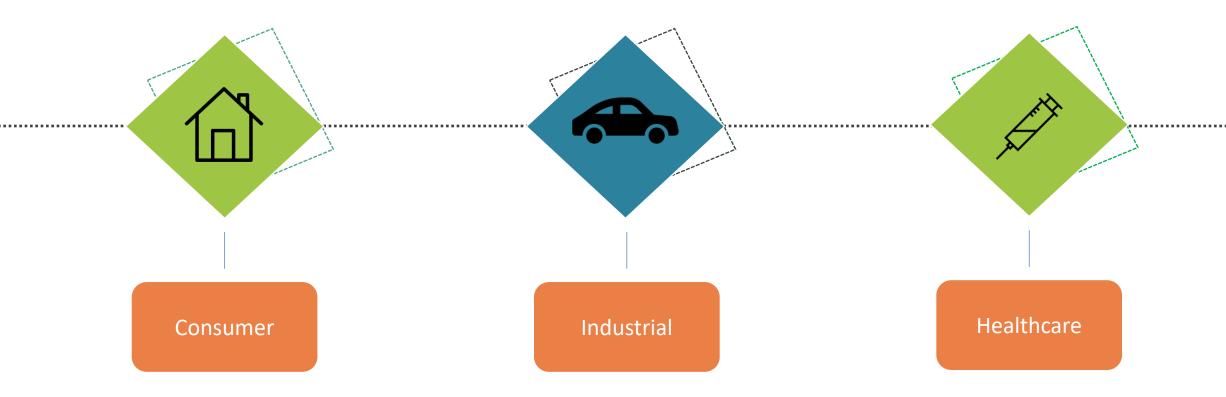
Over **2,000** employees across 7 plants

De-risked Business Model



# **Business Segments**





- ✓ Home Furnishings
- ✓ FMCG Packaging

- ✓ LED Lights
  - ✓ Toys
- ✓ Carbon Steel Furniture

- ✓ Automotive Components
  - ✓ Appliances
  - ✓ High Performance Engineering Components

- ✓ Platform Devices
- ✓ Drug Delivery Devices
  - ✓ Pharma Packaging

# State-of-the-Art Manufacturing Facilities



### 7 Facilities with over 200 molding machines ranging from 35 tons to 1,000 tons



## **Board of Directors**



**Executive Chairman** 

Mr. Mahendra Sanghvi

**Whole Time Director** 

Ms. Tilottama Sanghvi

**Managing Director** 

Mr. Amit Sanghvi

**Executive Director** 

Mr. Laxman Sanghvi

**Independent Director** 

Dr. Shailesh Ayyangar

**Independent Director** 

Mr. Ranjit Singh

**Independent Director** 

Mr. Samaresh Parida

**Independent Director** 

Mrs. Sangeeta Singh

# Strong Credit Rating\*



#### **LONG TERM BANK FACILITIES**

Rs. 238.45 Crs.

**CARE A+**; Outlook: Stable

Rating Action: Upgraded

#### SHORT TERM BANK FACILITIES

Rs. 35 Crs.

**CARE A1** 

Rating Action: Reaffirmed



Long and established track record in the plastic injection molding business along with experienced Promoters



Growth in Total operating income on the back of increased volumes & higher exports



Sustainable healthy operating margin along with strengthening leverage and debt coverage indicators



New business confirmations from existing clients along with addition of marquee clients across diversified industries



Sustainable healthy operating margin along with strengthening leverage and debt coverage indicators

\*Updated as on 31st March 2025

## Historical Profit & Loss Statement



### Consolidated

Particulars (Rs. Cr.)	FY25	FY24	FY23
Revenue	786.8	643.9	607.1
Raw Material	415.8	370.1	386.5
Employee Expenses	80.4	57.3	47.9
Other Expenses*	114.5	99.5	80.8
Other Income	2.3	6.5	4.5
EBITDA	178.4	123.4	96.4
EBITDA Margin	22.7%	19.2%	15.9%
Depreciation	42.2	35.7	33.3
Finance Cost	16.9	17.9	17.9
PBT	119.3	69.8	45.2
PBT Margin	15.2%	10.8%	7.4%
Tax	26.2	12.6	10.1
PAT	93.1	57.3	35.1
PAT Margin	11.8%	8.9%	5.8%
Cash PAT^	135.3	93.0	68.5
Cash PAT Margin	17.2%	14.4%	11.3%

#### Standalone

FY25	FY24	FY23
738.1	616.0	599.7
415.7	370.1	386.5
72.8	55.9	47.2
106.0	95.2	79.4
7.4	6.5	4.5
151.0	101.3	91.1
20.5%	16.4%	15.2%
39.4	34.7	33.2
16.9	17.9	17.9
94.7	48.7	40.1
12.8%	7.9%	6.7%
23.7	12.6	10.1
70.9	36.1	30.0
9.6%	5.9%	5.0%
110.3	70.8	63.2
14.9%	11.5%	10.5%

## Historical Balance Sheet



Particulars	Mar-25	Mar-24	Mar-23
Non-Current assets			
Property, Plant and Equipments	459.1	435.4	347.9
Capital Work in Process	17.4	15.3	49.0
Intangible assets	42.1	38.0	19.0
Investments	-	0.0	0.0
Intangible assets under development	0.3	5.1	19.3
Financial Assets			
Loans	0.5	0.5	0.5
Other Non-Current Assets	23.9	18.3	17.2
Income tax assets	3.8	2.7	2.1
<b>Total Non-Current Assets</b>	547.0	515.3	455.0
<b>Current Assets</b>			
Inventories	137.8	83.6	73.0
Financial Assets			
Trade Receivables	171.7	117.4	91.9
Cash and Cash Equivalents	23.1	26.4	23.0
Loans	0.3	6.4	5.7
Other Current Assets	52.6	33.5	44.1
Current tax assets (Net)	-	0.0	0.0
Total Current Assets	385.6	267.2	237.7
Total Assets	932.6	782.5	692.7

Particulars	Mar-25	Mar-24	Mar-23
Equity			
Equity Share Capital	9.2	9.2	9.2
Other Equity	538.5	450.0	392.2
Total Equity	547.7	459.2	401.4
Non-Current Liabilities			
Financial Liabilities			
Long-term borrowings	40.1	69.8	62.5
Deferred tax liabilities (net)	23.6	20.8	17.0
Other long-term liabilities	0.2	1.2	1.2
Long-term provisions	3.9	2.2	2.3
Total Non-Current Liabilities	67.8	94.1	83.1
Current Liabilities			
Short-term borrowings	147.6	138.5	124.3
Trade payables	99.0	68.7	53.4
Other financial liabilities	12.5	10.3	9.3
Other current liabilities	44.0	10.4	20.0
Short-term provisions	7.1	1.3	1.2
Current tax liabilities (net)	6.9	0.0	0.0
Total Current Liabilities	317.1	229.2	208.2
Total Equity and Liabilities	932.6	782.5	692.7

On Consolidated basis

## Historical Balance Sheet



Particulars	Mar-25	Mar-24	Mar-23
Non-Current assets			
Property, Plant and Equipments	457.6	434.9	348.6
Capital Work in Process	17.4	15.3	49.0
Intangible assets	19.5	17.8	13.8
Investments	11.3	20.6	15.4
Intangible assets under development	0.3	2.1	5.7
Financial Assets			
Loans	0.5	0.5	0.5
Other Non-Current Assets	23.9	18.3	17.2
Income tax assets	1.5	2.3	2.1
<b>Total Non-Current Assets</b>	532.0	511.8	452.3
<b>Current Assets</b>			
Inventories	137.8	83.6	73.0
Financial Assets			
Trade Receivables	148.1	111.7	88.8
Cash and Cash Equivalents	8.5	8.6	17.7
Loans	0.3	6.4	13.7
Other Current Assets	44.0	29.9	39.2
Current tax assets (Net)	-	0.0	0.0
Total Current Assets	338.7	240.3	232.4
Total Assets	870.6	752.1	684.6

Particulars	Mar-25	Mar-24	Mar-23
Equity			
Equity Share Capital	9.2	9.2	9.2
Other Equity	487.0	422.3	386.5
Total Equity	496.2	431.5	395.6
Non-Current Liabilities			
Financial Liabilities			
Long-term borrowings	40.1	69.8	62.5
Deferred tax liabilities (net)	22.6	20.4	16.9
Other long-term liabilities	0.2	1.2	1.2
Long-term provisions	3.9	2.2	2.3
Total Non-Current Liabilities	66.8	93.6	82.9
<b>Current Liabilities</b>			
Short-term borrowings	147.6	138.5	123.2
Trade payables	97.9	67.2	51.7
Other financial liabilities	12.5	10.3	10.4
Other current liabilities	38.0	9.7	19.5
Short-term provisions	7.1	1.3	1.2
Current tax liabilities (net)	4.4	0.0	0.0
Total Current Liabilities	307.6	227.0	206.1
Total Equity and Liabilities	870.6	752.1	684.6

On Standalone basis

## Cash Flow Statement



## Consolidated

### Standalone

Particulars (Rs. Cr.)	FY25	FY24	FY23
Profit Before Tax	119.3	69.8	45.2
Adjustments	56.6	58.2	51.4
Operating profit before working capital changes	175.9	128.0	96.6
Changes in working capital	-48.3	-27.0	-0.6
Cash generated from operations	127.6	101.0	96.0
Direct taxes paid (net of refund)	-17.5	-8.8	-6.0
Net Cash from Operating Activities	110.1	92.3	90.0
Net Cash from Investing Activities	-71.3	-99.0	-100.9
Net Cash from Financing Activities	-41.9	9.8	-5.1
Net Change in cash and cash equivalents	-3.1	3.1	-16.0
Add: Cash & Cash equivalents at the beginning of the period	22.2	19.1	35.1
Closing Cash Balance	19.1	22.2	19.1

FY25	FY24	FY23
94.7	48.7	40.1
46.6	56.2	50.4
141.3	104.8	90.5
-30.5	-21.6	0.2
110.7	83.3	90.7
-15.1	-8.8	-6.0
95.6	74.5	84.7
-53.7	-92.4	-93.3
-41.9	4.6	-5.1
0.0	-13.3	-13.7
4.4	17.7	31.4
4.4	4.4	17.7

## Contact





# SGA Strategic Growth Advisors

**Company:** 

**Shaily Engineering Plastics Ltd.** 

CIN - L51900GJ1980PLC065554

Mr. Sanjay Shah, Chief Strategy Officer sanjay@shaily.com

www.shaily.com

**Investor Relations Advisors:** 

Strategic Growth Advisors Pvt. Ltd.

CIN - U74140MH2010PTC204285

Mr. Shogun Jain / Mr. Deven Dhruva

shogun.jain@sgapl.net / deven.dhruva@sgapl.net

+91 77383 77756 / +91 98333 73300

www.sgapl.net